



GROWmática (www.growmatica.com) is a sales and consulting agency specialized in growing sales success of IT and eCommerce companies across country borders on a global scale. GROW helps its clients to go and grow B2B customer and partner relations on new international markets around the globe. GROW's sales network currently consists of 10 people in Warsaw and 47 sales specialists across 27 global markets.

GROW is looking for a motivated and talented Norwegian speaking team member in the field of web and marketing research who will have the unique opportunity to be a part of an international team.

Marketing Researcher, Norwegian Speaker

Part- or Fulltime position

Location: Remote work / Home Office

Your responsibilities include:

- Doing research on business-related subjects on the Internet and social networks
- Finding companies across Europe and identifying appropriate target persons in the company
- Expanding database of 15.000 contacts in Europe by using CRM systems
- Establishing telephone and mail contact with the leads
- Preparing market analysis by applying a variety of research techniques to gather relevant information
- Refreshing sales collaterals (e.g. marketing brochures, clients' portfolio, company presentation)

Qualification required:

- Student of 3rd-5th year (preferred field of studies: Marketing, Sales, or IT)
- Polish speaker with fluent Norwegian is mandatory, German, or other European language will be an asset
- Proficient PC skills with Microsoft Office, Gmail, Outlook, Chrome, and LinkedIn
- Self-motivated, well-organized, and creative team-player with high energy level

GROW offers:

- Flexible working hours (min. 20 hours/week) corresponding with your study schedule at university
- Work in an international and cross-cultural environment
- Great IT and sales experience and fastest personal growth opportunity available
- Reference/recommendation letter from Management Board of GROW
- Initial training in CRM and database creation

How to Apply:

Ready for Growth? GROW your career with us! Send your resume to career@growmatica.com and after reviewing it, GROW will reach out to you.

Please enclose the following statement: I hereby agree for processing my personal data, included in my job offer, for the purpose of recruitment process conducted by GROW Holding Sp.z o.o. (as defined in the Act of August 29, 1997 on the Protection of Personal Data (Journal of Laws no. 133, item 883 with amendments).